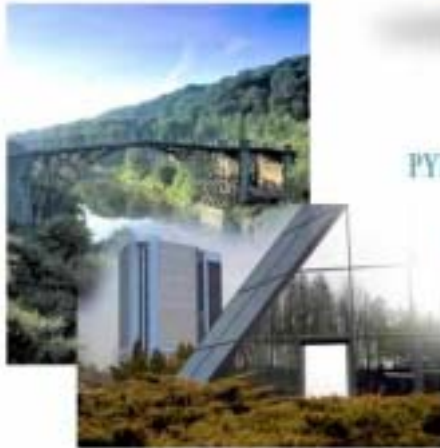


Stoke on Trent



Telford



PYRAH  HARRIS
Partnership

Wolverhampton



OUR PHILOSOPHY

Pyrah Harris is an independent, owner managed, business with a belief in a personal service where the directors are still actively involved with both clients and candidates.

A cornerstone of Pyrah Harris's commitment to quality is the appointment of key consultants to major clients. This means that you have one point of reference whatever your requirements.

Irrespective of the nature of the vacancy or the level, our clients develop a one to one relationship with their Consultant. We have an unparalleled record in the industry for continuity of staff thus ensuring you have an enduring key consultant relationship.



OUR COMMITMENT

We appreciate the value of your time. By developing a close, long-term business relationship we endeavour to listen and to understand your requirements, committing ourselves to certain business standards.

- Target candidates, minimising non relevant CV's and fruitless interviews. Submitting a maximum number of CV's to each vacancy, usually no more than 6-8.
- Interview applicants as part of the screening process and ensure their interest
- Provide applicants with a full briefing prior to interview
- Ensure the client receives feedback from the applicants post interview within 3 working days
- Maintenance of contact with our client after successful applicants have commenced employment in order to ensure they are settling in
- For more specialist roles or if Pyrah Harris have no suitable applicants, to tell our client as soon as possible and discuss how we might source them
- We are happy to provide you with additional information, without obligation, at any time. As part of this an annually updated, complimentary local accountancy salary guide is always available.
- Our service comes with the guarantee that, in the unlikely event of the candidate leaving within the first 4 weeks, you are entitled to a full refund.

It has never been our objective to be the largest but we are working hard in our efforts to be the most highly regarded.

VALUE FOR MONEY

Pyrah Harris Partnership do not believe that an effective service need cost you more. Without the overheads of large consultancies we are able to offer competitive rates meaning you receive an equally high calibre choice of candidates at lower costs.

In return for preferential supplier status with a client we offer a reduction from our usual terms of business. For a full copy, email jon@phprecruit.com



CANDIDATE DATABASE

Pyrah Harris currently run of one of the largest specialist candidate databases in this area. For examples of current applicants connect to www.phprecruit.com/cart/apps/results.asp. To keep this constantly updated PHP have a website exclusively designed for Accountants and Accounts staff in Cheshire, Staffordshire, Shropshire and the Black Country. Our website www.phprecruit.com is currently gaining over 400 visitors per month.

This is part of our candidate generation programme combined with:-

- Local advertising, Pyrah Harris are amongst the leading accountancy situations vacant advertisers in the local press.
- Regular candidate evenings at prominent central locations
- Issuing regular new vacancy bulletins to high quality candidates on our database
- Mailshots through professional bodies e.g. CIMA, and ACCA
- National advertising in accountancy recruitment publications and on specialist recruitment websites
- Design of bespoke advertising campaigns to suit specific client requirements where this is appropriate.

Above all we recognise that candidates are important too. As with clients our localised, divisional structure ensures applicants develop a one to one, long term relationship with their key consultant. Many have not only recommended friends and colleagues to us, but have returned to us several times over the years.

KEY CONTACTS

Abigail Smith, Senior Consultant. A graduate from the University of Reading, commenced professional life within an insolvency practice and then made the move into the banking sector. Joining Pyrah Harris in 1998, Abigail has 6 years' Accountancy recruitment experience and is responsible for Qualified and Part Qualified appointments in the North Staffordshire/South Cheshire region. She has been instrumental in securing many key accounts with major companies.

Gillian Donnelly, Public Practice Division. A graduate from Leeds University. Commenced her career with Binder Hamlyn where she gained professional qualifications. A year as a cost accountant in industry followed before making the move into accountancy recruitment. Gillian now has 15 years within financial recruitment, 12 of which have been spent with Pyrah Harris running our Public Practice Division across all three offices.

Melanie Pyrah, Director. Completed articles within practice and became an ACCA finalist, winning a regional prize at Certificate stage, prior to moving into accountancy recruitment. Held Regional Manager position with a National Consultancy before starting the Pyrah Harris Partnership in 1991. Melanie now focuses on key clients in the North Staffordshire/South Cheshire area.

Jon Harris, Director. An Accounting graduate who trained with a Top Four Chartered Practice before moving into financial recruitment over 20 years ago. He joined a major national player where he became a regional Director. A founder member of Pyrah Harris he is currently responsible for Qualified and Part Qualified appointments in Telford and Wolverhampton.

CLIENT TESTIMONIALS

'Over recent years Muller Dairy has enjoyed significant expansion which has led to the need to strengthen the finance department in all areas. During this period we have dealt extensively with Pyrah Harris Partnership, the service has been of a consistently high standard resulting in the successful completion of a number of recruitment projects'.

Kay Johnson, Human Resource Manager, Muller Dairy

'I and other partners at Bentley Jennison have used Pyrah Harris to recruit employees for our firm and for our clients for many years and I have always found the staff at Pyrah Harris to be most helpful and proactive, which has resulted in many successful appointments'.

Dennis Muxworthy, Partner, Bentley Jennison

'I have worked with Pyrah Harris over many years on recruitment projects at part-qualified and qualified level. I have continued to use them because I know they will listen to my requirements, providing only relevant CV's. Enquiries are always handled speedily, efficiently and above all with integrity'.

David Bond, Financial Director, GKN Autostructures

CLIENT TESTIMONIALS (continued...)

'As a growing business, Julian Graves has needed to recruit accounting support on both an Interim and Permanent basis. Our requirement has been for quality people who can make an effective contribution in a busy department. Pyrah Harris has supplied these efficiently, submitting only relevant candidates often at short notice'.

Lynne Thomas, Accounts Manager, Julian Graves Ltd

'Having recently utilised Pyrah Harris Partnership in the recruitment of a Financial Controller, I would definitely recommend them. Their Consultant was committed to providing a comprehensive service and ensured that I only saw quality applicants with relevant sector backgrounds. Candidates were vetted and came for interview with a thorough understanding of not only the role, but also the company. The relationship continued after an offer was accepted, following the recruitment project through to a few weeks after the FC started, to make certain that all parties were satisfied. The project was completed in an efficient manner with minimum disruption'.

David Lunn, MD, Tuborex

I have dealt with Pyrah Harris for over 10 years, often on an exclusive basis, and have always been impressed with continuity of staff and high quality of service. Pyrah Harris have always been successful in sourcing appropriate candidates whether at clerical or qualified level and I will certainly continue to use them in the future.

Liz Price, Chief Executive, Patients' Aid Association

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Please also visit our website at:

<http://www.phprecruit.com>



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